



## GAIL SHANNON GRI, CRS

### VILLAGE PROPERTIES

4050 Calle Real  
Santa Barbara, CA 93110  
Office : (805) 683-7338  
Cell : (805) 448-7887  
gail@gailshannon.com  
www.gailshannon.com



### Specialties

- Specialized Marketing Plan to Sell Homes Quickly at Expected Price
- Relocation Assistance
- New Home Development Specialist
- Communication & Negotiation
- Extensive Knowledge of Local Schools & Neighborhoods

### Experience

- 22 years in Real Estate Sales
- Head Director of Sales for 148 New Home Development
- Placed in the Top 10% of Selling Agents by Santa Barbara Association of Realtors for 2000, 2001, 2002, 2003, 2004, 2005 and 2009
- Top 10% of Village Properties Agents
- Recipient of Numerous Awards for Exceptional Productivity & Impeccable Service
- Member of Multiple Listing Service, Santa Barbara Association of Realtors, Santa Ynez MLS and California Association of Realtors
- Over \$102,000,000 in Closed Escrows from 2004 through 2009

### Marketing

- Innovative, High-Tech Service with Personal Care
- Photo Tours for Every Listing
- Full Exposure of Every Listing to Local Newspapers, Internet, TV and Direct Mailing Targets
- Full-Time Technical Staff and Assistant
- Direct Link to Loan Agents for Rapid Loan Approval
- Extensive Networking Plan for Maximum Exposure of Listings

### Personal

- Santa Barbara Resident Since 1971
- Married 44 Years with 5 Children
- Community Volunteer with Transition House, St. Innocent's Orphanage, and Village Properties "Teacher's Fund"

### Education

- University of Georgia Graduate
- Graduate Realtors Institute
- Certified Residential Specialist
- Certified Relocation Specialist